

- 12:01:55 From Jen Algire : Do I see THE Ray Daffner?
- 12:45:18 From Deb Markley : Another Center for Community Investment concept - trying to get capital to move uphill!
- 12:46:01 From Stephanie Randolph : <https://centerforcommunityinvestment.org>
- 12:48:49 From Stephanie Randolph : <https://wvhub.org/investmentframer/>
- 12:52:34 From Jennifer Simon : Amen, Peter! These businesses have people behind them and "we do them no favors" when pushing them to engage in development. Lessons learned from my incubation center time.
- 12:53:54 From Peter Hille :
https://mtassociation.org/wp-content/uploads/MA-E TEK-Model_Rev-April-2022_8.5x11.pdf
- 12:54:40 From Peter Hille : That link goes to a model we use to illustrate some of the interconnections in advancing economic transition
- 12:59:40 From Abigail Miller (she/her), Philanthropy WV : Thank you all for a wonderful third session; I am sorry to depart early for another meeting, but just wanted to express my gratitude for this series where I have learned so much! Thank you, Stephanie, for the invitation!
- 13:00:06 From Jeff Mansour : Can you please give examples of working with publicly owned entities related to adventure tourism where revenue flow will be lower since their business model requires low cost for public use and collateral is not an option since it's publicly owned?
- 13:04:24 From Stephanie Randolph : The fun stuff in between!
- 13:05:13 From Kerry Pigman : MSO - I love that. Another favorite is RnD (rip off and duplicate). Glad to engage with many of you on both!
- 13:05:36 From Deb Markley : Love that, Kerry!
- 13:16:22 From Jen Algire : Thanks for another great session. Love this team. Please forgive my dropping off early. IT person is taking us offline for a smidge this afternoon. Talk soon. JA
- 13:21:34 From Ray Daffner : Super interesting Kerry!
- 13:21:42 From Jeff Mansour : All very helpful. Thanks.

- 13:23:39 From Andrew Crosson : every conversation about what philanthropy should be doing differently comes back to unrestricted general operating support!
- 13:26:39 From Peter Hille : True—and also sometimes there are ambitious cash flow projections to make a deal happen—like anticipated fees for use of a public facility, that don't pan out and result in failure when more grant funding on the front end might have reduced the unsustainable debt service.
- 13:26:52 From Jennifer Simon : These sessions have been amazing. Thank you.
- 13:30:17 From Peter Hille : AFN's thought leadership is critical and valuable!
- 13:30:24 From Ray Daffner : Hi all. Really enjoyed participating. Thank you so much for the invitation to join.
- 13:30:39 From Kerry Pigman : I have to run -- thanks so much! This was really valuable.
- 13:30:41 From Baylen Campbell : Thanks all this was wonderful!
- 13:30:51 From Peter Hille : Thanks all!